

Steven C. Dossin, Ph.D.

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Professional Profile

Successful entrepreneur, consultant, educator, and director in Business Administration, Finance, and Information Technology for more than 20 years:

- ◆ Highly intelligent, perceptive, analytical professional thriving on complex challenges.
- ◆ Equally confident interacting with management, labor, and information technology.
- ◆ Logical, quantitative, yet inventive thinker focused on maximum efficiency and cost savings for best business outcomes.
- ◆ Superior ability in finding win-win solutions when dealing with seemingly conflicting goals.
- ◆ Ph.D. in Statistics with experience creating metrics for diagnosing a company's health.
- ◆ Highly motivated and experienced teacher, gifted in leading and mentoring others through varied training environments and strategies.
- ◆ Excellent problem-solver with talents in outlining scope and sequence for a wide range of business responsibilities.
- ◆ Productive, reliable professional with the integrity and self-discipline necessary for interfacing with stakeholders who have competing viewpoints.
- ◆ Knowledgeable and proficient in IT including programming, troubleshooting, networking, disaster recovery and security; staying current as well as envisioning new potential for enhancing business impact.

Technical Skills Summary

- ◆ IBM midrange computer environment (AS/400, iSeries): RPG ILE and prior versions of RPG (including CGI programs in RPG ILE) along with other resources to implement complete software systems (CL, SQL, Query, security, DDS, etc.).
- ◆ Windows: Microsoft Office (including Visual Basic for Applications) and miscellaneous other personal computer software for management science, statistics, and general business operations.
- ◆ Internet: HTML, CSS, JavaScript (including AJAX methods), and jQuery.

Career Summary

Dossin Business Solutions, Inc., Carrollton, TX

5/1991 – Present

- ◆ Self-employed.
- ◆ Accomplishment highlights:
 - Designed a management compensation plan for a company the owner wanted to sell that helped lead to such improvement in operations that the company sold for almost twice what the owner was looking to get.
 - Solved extensive inventory accounting issues for a company that was trying to do actual cost accounting using an ERP system written for standard costing.
 - Improved manufacturing efficiency by installing shop floor data stations and rewriting the shop floor control programs for a high-tech manufacturing company.
 - Built the Finance, Accounting, Information Technology, and Human Resources functions in a company that was spun off from the former parent company.

- Rewrote a Quality Assurance ticket system that doubled the efficiency of data entry and improved the quality of the data.
- Built an add-on to a publishing company's accounting system to provide valuable management information in addition to the compliance reporting provided by the existing software.

Schnee-Morehead, Inc., Irving, TX
Director of Finance and Administration

9/1987 – 5/1991

- ◆ Brought inventory under control, resulting in more accurate interim accounting statements.
- ◆ Improved cash management, making more cash available to the owner.
- ◆ Created a more cost-effective health benefit program that had only one small cost increase in the first four years of operations.
- ◆ Created a sales activity tracking system to greatly improve sales force effectiveness.

Schnee-Morehead, Inc., Irving, TX
Manager of Information Systems

7/1985 – 9/1987

- ◆ Installed the first general purpose business computer to be used by this company within 90 days of arrival.
- ◆ Served on the Budget Review Committee and the Employee Benefits Committee.
- ◆ Designed, programmed, or acquired all software.
- ◆ Hired, supervised, and trained computer operations personnel.
- ◆ Promoted to Director level of this \$20 million/year manufacturing company in 2 years.

Teaching

- ◆ LeTourneau University
- ◆ University of Dallas Graduate School of Management
- ◆ Southern Methodist University
- ◆ University of Texas at Dallas
- ◆ Dallas Christian College

Education

Southern Methodist University Dallas, TX

- ◆ Degrees: Doctor of Philosophy and Master of Science, Statistics
- ◆ Dissertation Title: "A New Approach to Transfer Function Modeling"

Austin College Sherman, TX

- ◆ Degree: Bachelor of Arts, Mathematics
- ◆ National Merit Scholarship
- ◆ Highest score to date by an Austin College student in the William Lowell Putnam Mathematical Competition
- ◆ Two-year member of Computer Programming Team which placed first and fourth in the five-state region competitions.

Related Interests

- ◆ Serving individuals and non-profits with voluntary sharing of financial expertise.
- ◆ Playing bridge, chess, and other games of strategy.
- ◆ Enriching understanding of aviation history and aeronautical science through museum visits and reading.
- ◆ Woodworking including furniture building, design, and repair.
- ◆ Teaching, mentoring and encouraging others to find fulfillment – wherever that opportunity appears.